

MISSOURI MANUFACTURER-SOLICITOR
Manufacturer License – Section 311.180

1. [Completed application form](#) filled out in black ink or typed, signed by the applicant(s) or managing officer and notarized.
2. [Bank Draft, Money Order, Certified Check or Cashier's check](#) made payable to the Director of Revenue, State of Missouri, for the correct amount of pro-rated license fee:

[Liquor manufacturer-solicitor of all kinds, LMS - \\$450.00](#)

[22% manufacturer-solicitor, 22MS - \\$200.00](#)

[5% beer manufacturer-solicitor, 5MS - \\$250.00](#)

3. Copy of [Federal Basic Permit](#).
4. [Tax bond](#) properly executed by bonding company, signed by the applicant(s) or managing officer.
5. Submission of [Criminal Record Check](#) issued by the Missouri State Highway Patrol Criminal Records Division dated within 6 months of the date of the application for applicant(s) or for the managing officer, each officer, each director, and each shareholder, member or person owning, legally or beneficially, directly or indirectly, ten percent or more of the stock or interest in the business of the applicant.
6. Copy of [Missouri Retail Sales Tax license](#) in the name of the applicant, partners, or Corporation or Organization with the correct address of the business to be licensed (only necessary if the Manufacturer plans to sell merchandise/items to consumers).
7. [Statement of No Sales/Use Tax Due](#) from Missouri Department of Revenue, Business Tax Bureau, 3rd Floor, 301 W. High Street, Jefferson City, MO 65102.
8. Copy of [city license or letter of approval](#) from the City for premises to be licensed in an incorporated area.
9. Copy of [lease, rental agreement or contract of sale, or copy of warranty deed](#) for premises to be licensed (must be in the name of person, persons or entity applying for the license).
10. Corporations and LLC's must provide a copy of [Certificate of Good Standing](#) from the Missouri Secretary of State within the preceding 90 days. (Information available at www.sos.mo.gov.)

Applicants applying for a manufacturer license shall first meet all federal laws and regulations governing the manufacture of liquor, beer or wine and obtain all federal permits and tax stamps.

Licensed manufacturers of liquor, beer or wine desiring to solicit and sell said products to licensed retailers must also obtain an appropriate wholesale-solicitor license and comply with Missouri liquor laws and regulations with regard thereto, with license fees:

Liquor wholesale-solicitor (all kinds), LWS - \$500.00

22% wholesale-solicitor (includes 5% beer), 22WS - \$200.00

5% wholesale-solicitor, 5WS - \$100.00

No Financial Interest in Retail Business - Distillers, wholesalers, winemakers, brewers or their employees, officers or agents, shall not, under any circumstances, directly or indirectly, have any financial interest in the retail business for sale of intoxicating liquors except a distiller whose manufacturing establishment is located within this state may apply for a license to sell intoxicating liquor by the drink in close proximity to the distillery. *(Allows exception for LMS to have retail license)*

Applicable Statutes

Manufacturers, wholesalers, solicitors--license fees--wholesalers, sale to gaming commission licensees, allowed.

Section 311.180....(1) For the privilege of manufacturing and brewing in this state malt liquor containing not in excess of five percent of alcohol by weight and the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of malt liquors containing not in excess of five percent of alcohol by weight, to, by or through a duly licensed wholesaler within this state, the sum of two hundred fifty dollars; **5MS - \$250**

(2) For the privilege of manufacturing in this state intoxicating liquor containing not in excess of twenty-two percent of alcohol by weight and the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of intoxicating liquor containing not in excess of twenty-two percent of alcohol by weight, to, by or through a duly licensed wholesaler within this state, the sum of two hundred dollars; **22MS - \$200**

(3) For the privilege of manufacturing, distilling or blending intoxicating liquor of all kinds within this state and the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of intoxicating liquor of all kinds, to, by or through a duly licensed wholesaler within this state, the sum of four hundred and fifty dollars....; **LMS - \$450**

....(10)For the privilege of selling to duly licensed wholesalers and soliciting orders for the sale of vintage wine as defined in section 311.191, to, by, or through a duly licensed wholesaler within this state, the sum of five hundred dollars.... **VWS - \$500**

2. Solicitors, manufacturers and blenders of intoxicating liquor shall not be required to take out a merchant's license for the sale of their products at the place of manufacture or in quantities of not less than one gallon.

3. The provisions of this section relating to the privilege of selling malt liquor are subject

to and limited by the provisions of sections 311.181 ([Geographical Agreements](#)) and 311.182 ([Exclusive Areas for Wholesalers](#))

4. The licenses prescribed in this section for the privilege of selling intoxicating liquor by a wholesaler to a person duly licensed to sell such intoxicating liquor at retail shall allow such wholesaler to sell intoxicating liquor to licensees licensed by the gaming commission to sell beer or alcoholic beverages pursuant to section 313.840, RSMo.

(RSMo 1939 § 4898, A.L. 1945 p. 1043, A.L. 1985 H.B. 369, A.L. 1994 S.B. 651, A.L. 1995 S.B. 43, A.L. 2007 S.B. 299 & S.B. 616)